





# **Contingency Recruitment**

Specialized in mid to high level professionals with language skills, we introduce candidates that meet your demands utilizing our extensive resources - including one of the largest databases in Japan - in addition to our consultants' own personal networks.

#### **SPECIALIZATIONS**

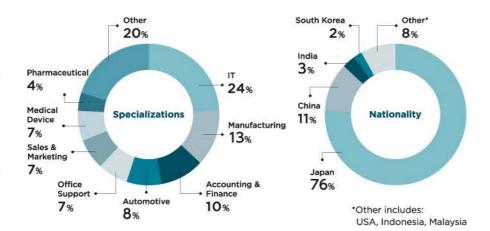
We consider both Job Function and Industry when determining the most qualified consultant to assist with your recruitment needs.



## **OUR CANDIDATES**

Our candidates are multilingual and multicultural, with many of them having worked or studied overseas. Through those experiences, they have developed a deep understanding of and are able to navigate the challenges of working in a variety of professional environments.

This data represents individuals hired through BRS from January to December 2024.



## **SERVICES**

We provide services in different formats to meet your specific needs.

#### Contingency search

Consultants in each specialization will personally search and introduce the most qualified candidates.

#### Retained search

An exclusive contract to have a dedicated team assigned to fill a specific position.

#### **Project-based services**

Appropriate for clients that require multiple hires in a short period of time. Various methods are used to ensure a certain number of hires.

## **RPO Services**

We not only undertake the recruitment process, but also contribute to clients' recruitment challenges as a long-term partner.

## STRENGTHS

# Comprehensive recruitment expertise

As one of Japan's largest recruitment entities, PERSOL Group provides a diverse range of services related to people and organizations. We address a wide spectrum of challenges businesses face, utilizing a wealth of recruitment expertise.

#### **Bilingual support**

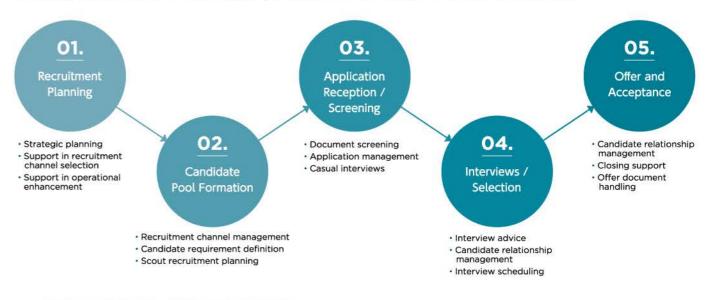
Our bilingual team, proficient in English and Japanese, offers recruitment outsourcing and comprehensive consulting services. We are adept at managing recruitment process in both languages, including communication with overseas headquarters.

# Insights into Japanese and global job markets

We possess insights into both the Japanese and global market, drawing from extensive experience supporting numerous multinational corporations. This dual-market comprehension enables us to engage in discussions and negotiations with overseas headquarters, or to provide support in such context.

### SERVICE DETAILS

We provide various services in the recruitment process. Below is the examples of services in each process.



#### CHALLENGES AND SOLUTIONS



"We want to reduce recruitment costs."



# We propose tailored recruitment methods for each job opening, achieving overall cost optimization.

PERSOL CAREER offers a wide range of recruitment services, including the job transition platform "doda", job advertisements, new graduate recruitment support, and specialized services for freelancers, executives, and various specialists. Taking into consideration factors such as budget constraints and urgency, our approach involved suggesting recruitment strategies suitable for each job category, resulting in a successful and cost-effective hiring process.



"We want to ease recruitment requirements set by the overseas headquarters."



# We use data to enhance understanding of Japanese job market, supporting the rationalization of recruitment requirements.

Japan's unique job market, including the scarcity of bilingual candidates and employers' attention to job transition frequency, often leads to a mismatch with global recruitment criteria. Leveraging the accumulated recruitment knowledge within the PERSOL Group, BRS provides data-driven insights into the number of potential candidates for specific requirements. This facilitates a better understanding of the Japanese market for the overseas headquarters, resulting in more aligned and effective recruitment process.

## DOMESTIC SERVICE COVERAGE

## **OVERSEAS SERVICE COVERAGE**

# OUR GROUP TODAY

Consolidated Sales (Fiscal year ended March 2024)

1,327.1 billion yen

Number of Job Postings (As of February 2025)

About 326,000

Number of Client Companies (Results of fiscal year 2023)

(Results of fiscal year 2023)

50,500

Japan Presence and Office (As of February 2025)

46

529

Number of Job Change Service Members (As of January 2025)

About 9.43 million

Oversea Presence and Office (As of February 2025)

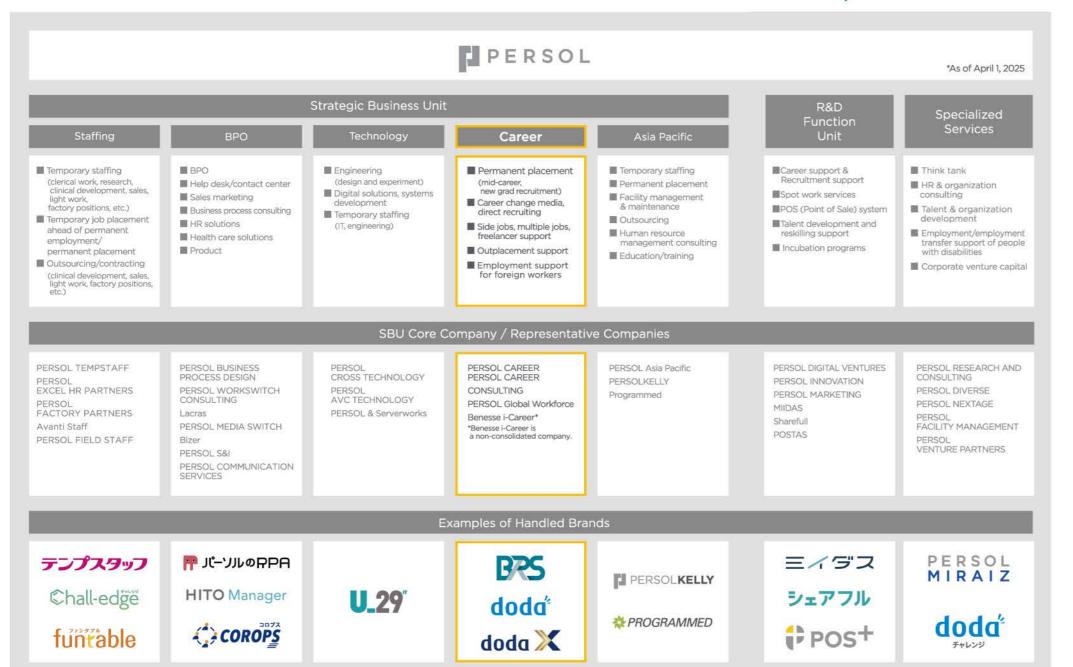
13 countries

s office





\*Services in the Philippines are provided through a business alliance with JOHN CLEMENTS CONSULTANTS, INC.





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**LICENSE** FEE-CHARGING EMPLOYMENT AGENCY LICENSE NUMBER: 13-1-304785